



PrinterManagement Case Study Primary School

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Primary School improves productivity and saves approx £2,000 by changing 1 printer.

Objective:

Replace 1 printer within the IT suite for a more economical device whilst improving workflow aiming to stop Teachers and Pupils bypassing this machine to use the photocopier at the other end of the school.

Approach:

PrinterManagement identified reasons as to why users were bypassing a printer to use a photocopier. This was done whilst carrying out a site survey. Using their vast experience within the office supplies industry PrinterManagement also ensured there was a considerable cost saving for the school.

IT Improvements:

- Installation of 1 HP CP3505N
- Networking of New Hardware
- Automated supply triggered by PrinterManagement software

Benefits:

- 13 prints per second faster
- First page out 19 seconds faster
- Increased input capacity by 199 pages
- Increased output capacity by 125 pages
- Reduction of administrative costs using consolidated invoicing and elimination of the ordering process for this machine
- No stock holding
- No capital investment.

The school has been a customer of Lasertech since 2005, purchasing consumables for their current printer fleet. PrinterManagement identified a number of its customers with a particular model of printer that they knew was expensive to run, and was not ideal for larger workgroups. As a result of the initial introduction, The school decided to take up the offer of a free audit.

After the FREE audit PrinterManagement discovered that staff and pupils were bypassing the schools IT printer to use the schools photocopier, the main reason for this was the speed of the current printer.

On top of this was the high running cost of the printer within the IT suite.

PrinterManagement's proposal based upon their findings ensured that the correct device was selected taking into consideration the need for a much quicker workgroup printer with a major reduction on running costs.

The device to be installed was a HP Colour LaserJet CP3505N. With print speeds increased by 13ppm, a larger input capacity than the previous printer and an extra 280MB Memory.

PrinterManagement's proposal was accepted by the Primary School and so the solution was implemented.

After successfully overcoming the bypassing of the printer, with teachers and pupils now using the newly installed printer within the IT Suite, PrinterManagement were also able to reduce the school's running cost by approx 60% on Mono Prints & 55% on Colour Prints.

Previously using an expensive & slow colour laser printer within a busy area of the school this new solution has increased the workflow and made some dramatic cost savings for the school at the same time.

PrinterManagement installed the Printer & their software, which will now monitor the device removing the requirement for any stock holding and the need to produce manual orders for this device. Alerts will be created to notify PrinterManagement of any consumables that may be running low and whether any maintenance is required.

The whole process took approx 2 Months from audit through to installation; with the school making immediate cost savings and increased productivity.

