



PrinterManagement Case Study Private School

“Switching to Lasertech PrinterManagement has meant we no longer need to hold stocks of consumables freeing up much needed storage space”.

“Our manual ordering process has been removed as consumables are automatically ordered when they reach a pre-set level. All consumables arrive individually labelled with room numbers, therefore saving time on distribution and ordering”.

Private school sign up to Lasertech PrinterManagement which has provided a whole host of benefits including automated supply, reduced IT support time and massive reduction on stock holding. At same time as revitalising their current colour laser printer fleet, which has helped to reduce colour printing costs by approx 48%.

Objective:

Replace 2 broken colour laser printers – reduce current running cost on these colour laser printers – spread costs – reduce IT support time – automate ordering process – reduce ordering costs

Approach:

Lasertech helped the school to achieve all objectives by carrying out a full audit and installing Lasertech PrinterManagement.

IT Improvements:

- Installation of 2 HP 4700 Colour Laser Printers
- Automated supply of replacement cartridges triggered by Lasertech PrinterManagement software

Benefits:

- Fixed costs for 3 years
- Reduction in colour printing costs by approx 48%
- Reduction in admin costs using consolidated invoicing and direct debit payments.
- No capital investment for replacement of the 2 Colour Laser Printers

After two of the school's colour laser printers had broken, their IT manager decided to look into the possible replacement of Colour Laser Printers but at the same time he was also looking for cost reductions across the schools printer fleet. More important was spreading the cost of the capital investment. After considering various print management solutions the decision was made to sign up with Lasertech PrinterManagement for a 3 year contract.

By offering 2 colour Laser Printers on a lease basis with an inclusive number of monthly copies based on the current printer's page yield per month, Lasertech enabled the school to achieve their goals. Stock holding was eliminated on these 2 printers and forecasted spend has allowed them to budget more efficiently.

This offering also included maintenance cover which provided the school with the peace of mind; knowing that these printers which are in critical areas of the school; will always be fully functional.

Cost reductions were realised with a saving of approx 48% on all colour prints through these two printers.

Whilst presenting this solution Lasertech expanded on the capabilities of their printermanagement software, including the capability of automated supply for the rest of the schools' networked printers. The school's IT manager instantly recognised the benefits of automated supply, commenting that this will remove the need for the schools manual ordering process and reduce the amount of stock held by approx 90% and by keeping stock only for critical printers. The removal of the manual ordering process also helps remove the hidden cost of approx £41 per invoice through administrative tasks, as suggested by OPEN (Online Procurement for Educational Needs)

This solution fits well with the overall objective to automate ordering processes and reduce this cost whilst also providing cost containment for consumables.





Additional Benefits:

- Fixed costs for 3 years
- Stock holding reduced by approx 90%
- Reduction in admin costs using consolidated invoicing and direct debit payments
- Reduction in printer downtime
- Accurate printing costs
- Highlighted critical printers
- General Maintenance

The whole process took approx 1 month from audit through to installation; with the school making immediate savings.

