



PrinterManagement Case Study Primary School

"We no longer need to worry about supply and ordering for our school's printers. The strategic placement and networking of our new printers has removed major disruption within the schools main office. The service provided by Lasertech has been excellent and if assistance is required they are always available and very efficient."

Primary school replaces old for new at the same time as cutting costs.

Objective:

Replace two colour laser printers – Reduce current costs – Restrict colour printing to areas of the school that require it.

Approach:

Lasertech helped the school to achieve all objectives by carrying out a full audit and installing Lasertech PrinterManagement.

IT Improvements:

- Installation of 4 OKI Printers 2 Mono 2 Colour Multifunction Devices
- Cabling and Networking of all new Hardware
- Automated supply triggered by Lasertech PrinterManagement software

Benefits:

- Fixed costs for 3 years
- Reduction of overall printing costs
- Reduction of administrative costs using consolidated invoicing and elimination of the ordering process for these machines
- No capital investment
- Consolidation of hardware fleet
- Reduced number of printers removing costly personal printers and an unnecessary separate fax machine

This primary school has been a customer of Lasertech for a number of years, purchasing consumables for their current printer fleet. The primary school approached Lasertech for a quote on a replacement Colour LaserJet Printer; Lasertech carried out an audit to provide the primary school with a full picture of the schools current print fleet and possible

replacement of Colour Laser Printers but at the same time they were also looking at cost reductions. More important was spreading the cost of the capital investment. After considering various print management solutions the decision was made to sign up with Lasertech PrinterManagement for a 3 year contract.

The free audit was welcomed by the primary school; and Lasertech provided very detailed findings on the schools current set up. They helped to create an asset list with serial numbers; running costs on each device; location of devices; page yields etc. . .

The audit went on to show the possibilities for improvements within the schools printer fleet. Lasertech's proposal ensured that all devices had the right features and capabilities within the right locations to promote convenient printing. Multifunction devices were key in this proposal; providing printing, copying, faxing and scanning all into one package. Colour printers were removed from areas they were not required instead installing workgroup mono laser printers for much more efficient printing. All devices within this proposal would now be connected to the network instead of operating as local printers connected via usb cables from the back of a PC, workflow can now be matched to their capacity and under-utilisation can be avoided.

The devices to be installed were a mixture of OKI MC560N and OKI B6300. With excellent print speeds of up to 34ppm, high quality printing at 1200 x 1200dpi with the added feature of the capability of Banner Printing up to 1.2m

Lasertech's proposal was accepted by the head teacher of the school and so the solution was put into place. 7 devices were removed and replaced with 4 devices; 2 mono laser printers and 2 colour laser multifunction; with these 4 devices being more productive than the 7 that were replaced.





On top of the increased productivity of the printer fleet Lasertech were able to reduce the schools running cost on mono by 40% and 30% on colour printing. The biggest percentage saving being on diverting the fax through to the multifunction device rather than the stand alone fax machine giving a saving of around 88%.

Previously using lots of personal local printers within the school resulted in Lasertech having to provide and install extra cabling to ensure all devices were networked and available for workgroups throughout the school.

This additional work was carried out by Lasertech on behalf of the school providing the school with a much more productive and streamlined printer fleet. Networked printers are required to realise the full potential of Lasertech PrinterManagement solutions.

Not only did Lasertech carry out cabling and networking but they had to overcome the fact that the school operates through two servers one hosted by the local council and the other being the schools own server. Software was installed onto both servers and printers were networked accordingly.

The whole process took approx 1 month from audit through to installation; with the school making immediate savings.

